

TOP AGENT

MAGAZINE



JASON C. MOORE

TOP AGENT MAGAZINE

JASON C. MOORE

Top Agent Jason C. Moore – Lead of RE/MAX Legend’s Sells Moore Team in Buford, Georgia – is a consummate, knowledgeable Realtor who is dedicated to providing every one of his clients with the best service available in the greater Atlanta area. Jason brings a sense of professionalism to all the arms of his business, whether that’s selling new construction, resale, or providing property management services to over ninety rentals, and his reputation as a trusted advocate has been more than earned.



Jason’s journey in the world of real estate began at a remarkably young age. “I was sixteen, and I wanted a car,” he recalls. “My parents told me I would have to get a job, so in my junior year of high school I enrolled in a work study program, and I went to work after school in a new subdivision’s model home, where I was trained by top RE/MAX agent/owner and new homes legend Garland Smith.” Licensed at only eighteen years old, Jason continued to work part time for the company while attending the Georgia Institute of Technology, where he earned a bachelor’s degree in Business.

That was well over two decades ago, and since then Jason’s career has flourished and expanded exponentially year after year. During that time, he has won many awards including recognition as RE/MAX Legend’s #1 Team and #1 Traditional Resale Team and #1 Listings Team. He is also the recipient of 2014’s RE/MAX Lifetime Achievement Award, and the RE/MAX Hall of Fame Award, among many others far too numerous to mention here. Jason has also earned a score of designations, including CLHMS (Certified Luxury Home Marketing Specialist), the CRS (Certified Residential Specialist) and the CNE (Certified Negotiations Expert), and several others.

While the Sells Moore Team has incredibly lucrative resale and property management divisions, things have recently come full circle for Jason, who has ventured into new construction again all these years later. Spending significant time on-site in the model home in the subdivision he sells, Jason lends his expertise in new construction to potential buyers, who are grateful for the savvy advice he provides.

Jason – who holds a perfect five-star rating on Zillow.com - is particularly proud of all the members of his team, which includes three assistants (a notable rarity in the real estate industry), and two buyer’s agents. He is also proud of his reputation for honesty, or as he puts it, occasional bluntness. “The average real estate agent will go in and say anything to a potential client just to get the listing,” says Jason. “I’ll go in and tell them in no uncertain terms what needs to be done to sell it fast and for top dollar.” Fortunately, Jason has a wide network of trusted vendors he can provide to help with any work that needs to be done to prepare the home.

Expert, thorough marketing has also played a significant role in Jason’s continuing success story, as has his fierce negotiating skills. Another factor would be that he is completely accessible to his clients, another rarity in an industry where unreturned phone calls are a chief complaint.

There seems to be no end in sight to the growth of Jason’s business. While that growth is part of his plan for the future – he hopes to be overseeing several subdivisions – he is adamant that that growth will not come at the expense of the hands-on, personalized and unparalleled customer service that has become synonymous with the Sells Moore Team.

For more information about Jason Moore
please call 678-730-7200 or email JasonMoore@remax.net